



# LSI Financial Services

## Group Profile



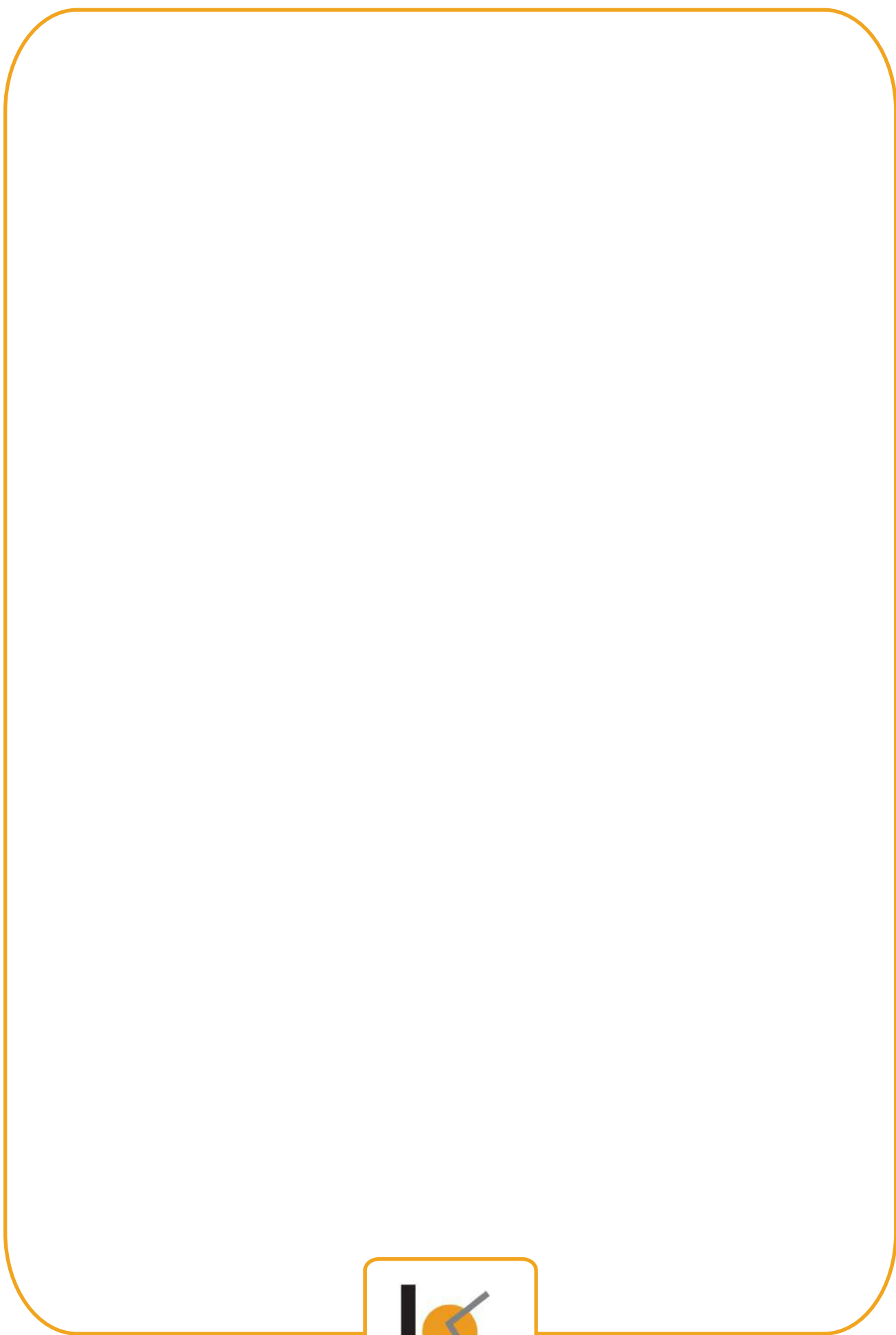
Creating Value,  
**Partners in Growth**

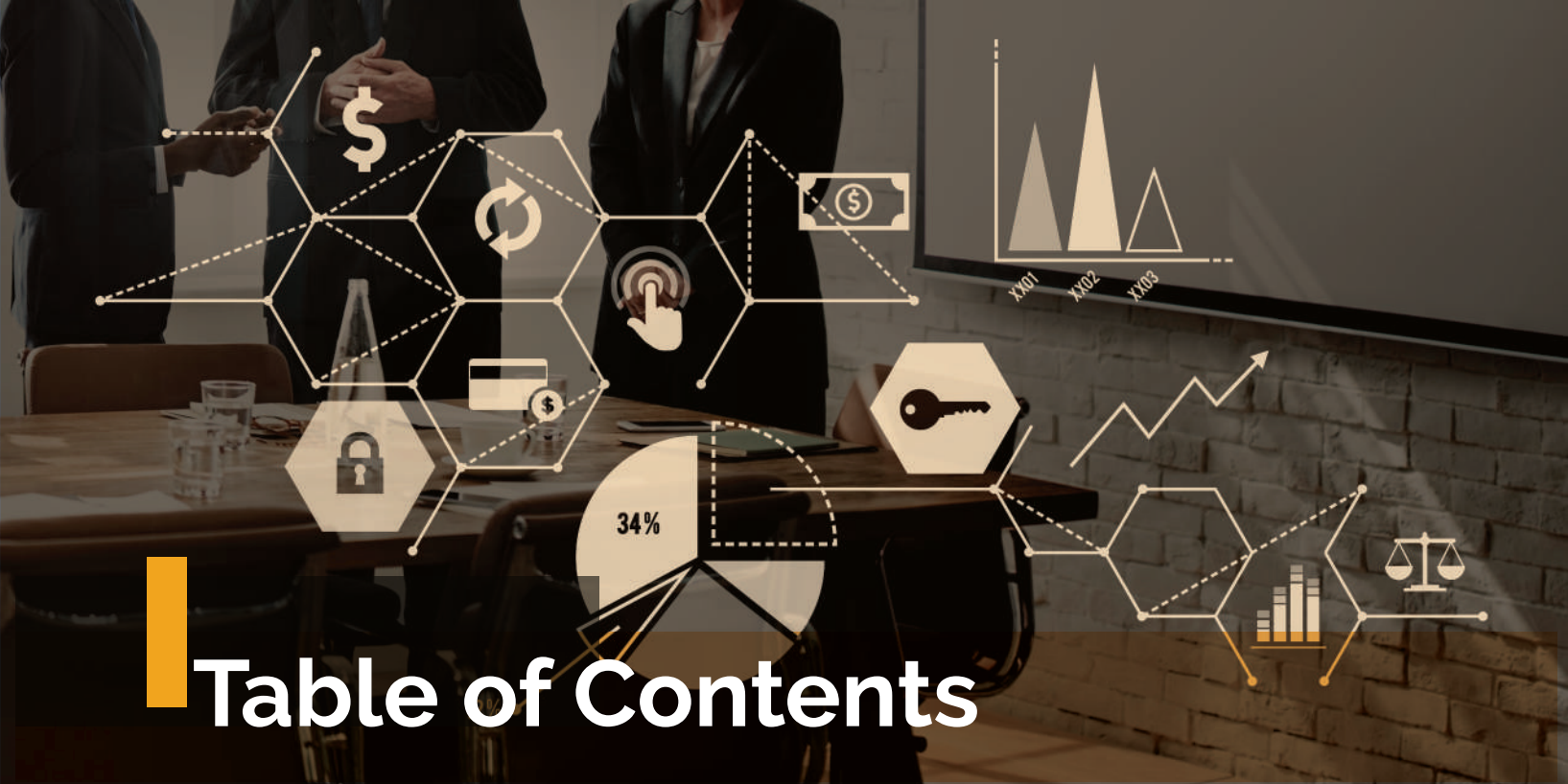
*Our group  
companies*

**LSI Engineering & Consultants Limited**

**LSI Resolution Private Limited**

**Resolute Valuers & Consultants Private Limited**





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# About Us

## LSI Financial Services Pvt Ltd

CIN:

U65999WB1997PTC082841

LSI Financial Services Pvt Ltd was established in 1997 and is a Category 1 Merchant Banker, registered with SEBI. The vision of the company is to provide services relating to Project Finance Advisory, Techno-Economic Feasibility Study, Financial Restructuring and Asset & Equity Valuation to esteemed Financial Institutions & corporate houses. With senior bankers and eminent Industry experts in the team, the company has gathered vast experience in almost all the sectors in the last two decades.



**As a group to ensure consistent and high-quality solutions, we accord on recruitment of premium human resources and consequently, LSI has in place a highly motivated and knowledgeable team that shapes its mantra of "Creating value, Partners in growth" into reality.**

## LSI Engineering & Consultants Ltd

CIN:

U74120WB2010PLC150300

Established in 2015, LSI Engineering & Consultants Ltd is a project management consultancy company. It has undertaken numerous large projects across India in road sector under NHAI, PWD across the country. It has a strong team of very experienced engineers having domain knowledge in road, water & other infrastructure projects. The company is also registered with Indian Bank Association (IBA) as an agency for specialised monitoring and it is handling project monitoring/cash monitoring etc. for various large industries on behalf of esteem financial institutions of the country.



Over the **two decades** of its **Pan India presence**, **LSI** has metamorphosed into a **knowledge driven entity** with expertise across sectors

## **LSI Resolution Pvt Ltd**

CIN:

U74999DL2017PTC321569

LSI Resolution Pvt Ltd offers a spectrum of services related to Resolution & Insolvency encompassing the Insolvency and Bankruptcy Code (IBC 2016), which was enacted to provide the legal and legislative framework to support lenders effectively to recover or restructure defaulted debts in a time bound manner. As an entrusted IBBI registered Insolvency Professional Entity, the company has helped insolvency professionals to successfully manage & completed more than 30 corporate insolvency resolution process of big companies across India in all sectors.

## **Resolute Valuers & Consultants Pvt Ltd**

CIN:

U74999WB2019PTC232335

Resolute Valuers & Consultants Pvt Ltd. Is a key player in valuation appraisals. Its efficient and experienced team is composed of registered valuers, technical experts, industry experts, experienced engineers, chartered accountants, cost accountants, senior bankers etc. Registered with IBBI as a Valuer Entity, the company carries out valuation of all classes of assets i.e., Land & Building, Plant & Machinery and Securities or Financial Assets. It has undertaken valuation of many very large manufacturing companies and infrastructure like port etc. The company has also participated in Government of India's disinvestment projects.

**We at LSI take pride in being client-centric and look forward to continuing our services to aid the economy by enabling optimal financial and technical solutions in the domestic and international arena.**



# Why LSI?

## 1 INTEGRITY

Ever since our journey started, we have believed in working with high ethical standards. We work with a complete fact check, transparency and professionalism. Our clientele, which includes Government organisations and Banks, affirms our integrity.

## 2 EXPERIENCE

20 years of experience working in several sectors have been very inspiring for us. Our team leaders who are former seniors bankers, finance and technical professionals are enriched with vast experience of 40+ years. The experience of our team in advisory services instilled confidence amongst our clients.

## 3 RELATIONSHIP

With our continuous hard work, streamlined approach, timely delivery and dedication we could increase our client base as well as strengthen the relationship over the years. Additionally, we have earned the trust of lenders, based on our commitment and way outs for acceptable solutions, thus adding value to our services.

## 4 KNOWLEDGE

All these years, our work has been research-driven; especially in areas of TEV/LIE/ASM etc. Hundreds of TEV/LIE projects have been undertaken in major sectors like Infrastructure, Power, Metals & Mining, Manufacturing, etc. which has added to our knowledge and industry expertise.

## 5 PRESENCE

Our geographical presence in important metros, as well as Tier-II cities in India, give us the flexibility to operate freely and maintain smooth coordination with clients & banks while executing the assignments.

five  
pillars  
of  
success



Leadership and learning are indispensable to each other.

John F. Kennedy

# Our Leaders

## Advisory Panel



**Pratip Chaudhuri**

Grad (St. Stephens College),  
45 years of Banking Experience,  
Deputy Managing Director – SBI  
International Division,  
Former Chairman - SBI.



**Partha S Bhattacharyya**

M.Sc (Physics), Professional  
expertise of 40 years.  
Former Chairman, Coal India Limited.  
Accredited with several prestigious awards.



**S K Sinha**

Former Executive Director at  
Power Grid Corporation Limited.  
Former Managing Director at  
Teestavalley Power Transmission Limited.



**V K Srivastava**

Former MD,  
Steel Authority of India Limited  
Over 40 years of experience  
in Steel and Power Sector

## Directors



**Raj Kajaria**

MD, LSI Financial Services



**V. S. Modi**

LLB, FCA



**Anshuman  
Nathany**

IP & Industry Expert



**B. D. Agarwal**

B.Com (Hons.), ICWA



**Debasis  
Bhattacharya**

CA & CS, IP



**Sudhakar Menon**

former DGM-SBI



**Rohit Jain**

M.Com., CA



**Asim Tewari**

M. Tech



**A. N. Dhar**

Former GM, SBI

## Functional Heads



**Asis Bhattacharya**

Former DGM, SBI



**Ajay Kumar**

Former DGM, SBI



**Akash Kochar**

Industry Expert



**Vijay Mehta**

Industry Expert



**Gowri Sankar C**

Former DGM, SBI



**Rakesh Sehgal**

Former DGM – OBC , IP



**Runu Palit**

MBA



**Sanghamitra  
Chatterjee**

MA (Economics)

# Milestones

Defining anchors in our journey so far

1997

Incorporation of the flagship company  
**LSI Financial Services**

2001

Forayed in  
**Debt Syndication / Project Appraisal**

2005

Setting up of  
**TEV/LIE department empaneled with all PSU + Govt. of India Institutions**

**100+**

**Debt Syn. Projects till 2022**

**300+**

**TEV / LIE Projects till 2022**

2009

Opened  
**Branch Office in Delhi**

Incorporation of  
**full fledged Research Wing**

2010

Registered with **SEBI** as  
**Category-I Merchant Banker**

2012

Opened  
**Branch Office in Mumbai**

Incorporation of  
**Valuation Vertical**

**200+**

**Valuation Projects till 2022**

2015

Empaneled with **major PSUs like BHEL, IOC, RINL, APIIC** for conducting Financial and Project Appraisals

Appointment of  
**LSI Engineering** for monitoring  
**NHAI projects**

**10+**

**NHAI Projects till 2022**

2017

Incorporation of  
**LSI Resolution**

Registered with **IBBI** as  
**IPE**

**50+**

**NCLT Projects till 2022**

2019

Incorporation of **Resolute Valuers**  
Registered with **IBBI** as **Registered Valuer**

**LSI Engineering** empaneled by  
**IBA** as **ASM**

**10+**

**ASM Projects till 2022**



Driven by a strong sense of purpose and persistence

# Key Achievements



Successfully arranged Debt/handled restructuring assignments having total debt size over ₹ 30,000 Cr. Restructuring done for renowned companies under default scheme such as **CDR/S4A** etc.



Completed large number of cases under **CIRP** as **IPE** with financial creditors. Successfully **resolved** cases with **30-50%** of **realisation**.



Started the **ASM vertical** in 2019 and already entrusted with **large accounts** across India of very large companies in **fertiliser, rail, infra etc.**



Awarded several projects by the **National Highways Authority of India (NHAI)**, as **Independent/ Authority's Engineer**.



Conducted TEV study for **1st Railway Station Modernization Project** at Habibganj (Bhopal).



Completed **Financial Appraisal for SPV** owned by **IOCL, ONGC, GAIL, OIL and NRL** for project entailing construction of **Natural Gas Pipeline Grid** with capital outlay of over ₹ 9,000 crore.



Amongst the three agencies appointed by **Government of India** for conducting Qualitative Appraisal for **Skill Development under DDU-GKY (NIRD&PR)**.



Have participated in valuation in **large infra companies / ports / rail / power**, and in **GOI-Department of Investment and Public Asset Management (DIPAM)**. Appointed for conducting valuation for **Kandla Port**.



Appointed as External Independent Agency / consulting firm for **Impact Assessment by National High Speed Rail Corporation Ltd.**



Appointed as Financial and Transaction Advisor ("FTA"), for **advising and undertaking on behalf of IL&FS, transactions** involving the sale of or investments in one or more assets, portfolios, minority shareholding, companies or businesses.





# Engineering Projects

LSI Engineering and Consultants Ltd. have built a strong reputation in the industry through our expert consultants and estimators, who come with extensive knowledge & decades of experience in infrastructure. Ranging across various industries like road, power, steel, cement, healthcare, hospitality etc.

We have played a vital role as an Independent and Authority's Engineer with the National Highways Authority of India (NHAI), Ministry of Road Transport and Highways, and have handled projects all over India.

## Key Takeaways

**Projects worth  
6,500 Crores**

**2,000 Lane-Km  
of Projects**

**150+  
Professionals**

We are proud to be associated with NHAI's prestigious project of Delhi Meerut Expressway as an Independent Engineer.

*This expressway is India's widest 96 km long (14 Lane highway In the State of Delhi including Bridge over River Yamuna) controlled-access expressway, connecting Delhi with Meerut via Dasna in Ghaziabad in India.*

# Project Details

## Authority Engineer / Independent Engineer Assignments of LSI Engineering & Consultants Ltd. (Construction Supervision / Project Management Services)

#	Name of Project	Nature of Work	Nature of Assignment	Current Status
1	Urban Freeway in Bangalore on DBFOT basis	Elevated Highway Section of NH-7	Independent Engineer during O&M period	Completed
		6 Lane Highway on NH-7		
2	Jaipur-Reengus Project on DBFOT basis	4/6 Lane of NH-11 in Rajasthan	Independent Engineer during O&M period	Completed
3	Rohtak Bawal Project on DBFOT basis	4 Lane Highway on NH-71 in Haryana	Independent Engineer during O&M period	Ongoing - Contract Extended
4	Raipur Sigma Highway Project under EPC Mode	4/6 Lane Highway on NH 200 in Chhatisgarh	Authority Engineer during Construction & Maintenance	Ongoing
5	Chittorgarh-Neemuch - Pratapgarh Highway under DBFOT basis	4 Lane highway (Chittorgarh - Neemuch on NH - 79 in Rajasthan	Independent Engineer during Development & O&M Period	Ongoing - Contract Extended
		2 Lane Highway (Nimbahera - Pratapgarh) on NH -113 in Rajasthan		
6	Nagpur-Kondhali Highway on DBFOT basis	4 Lane Highway on NH - 53 in Maharashtra	Independent Engineer during Development & O&M Period	Ongoing - Contract Extended
7	Chandikhole-Jagatpur-Bhubaneswar Highway on DBFOT basis	6 Lane Highway on NH-5 in Odisha	Independent Engineer during O&M period	Ongoing
8	Delhi Meerut Expressway	Package I: 14 Lane highway in the State of Delhi including Bridge over River Yamuna	Independent Engineer during O&M period	Completed
		Package III: 6 Lane Highway between Dasna to Hapur in Uttar Pradesh		

# Our Empanelments

## Banks



## Financial Institutions & PSU Undertakings

-  PFC Consulting Limited
-  The Pradeshiya Industrial & Investment Corporation of U.P. Ltd. (PICUP)
-  India Infrastructure Finance Company Limited (IIFCL)
-  Finance Department, Govt. of West Bengal
-  North Eastern Development Finance Corporation Ltd. (NEDFI)
-  National Agricultural Cooperative Marketing Federation of India Ltd. (NAFED)
-  National Stock Exchange of India Limited (NSE)
-  National Asset Reconstruction Company Limited (NARCL)
-  West Bengal Financial Corporation (WBFC)

# Our Government Clients



Orissa Minerals Development Company Ltd



Damodar Valley Corporation



Bharat Coking Coal Ltd



Bharat Heavy Electricals Limited (BHEL)



MPCON Limited



PEC Limited



Haldia Petrochemicals Ltd.



Andhra Pradesh Industrial Infrastructure Corporation (APIIC)



NEPA Limited



Rashtriya Ispat Nigam Limited



PDCOR Limited



Kamarajar Port Limited



National Projects Construction Corporation Limited (NPCC)



City & Industrial Development Corporation of Maharashtra Limited



National Institute of Rural Development & Panchayati Raj (NIRD&PR)



Central Coalfields Limited



Eastern Coalfields Limited



National Highways Authority of India



Indian Oil Corporation Limited



Power Grid Corporation of India Limited



Central Mine Planning and Design Institute



India Optel Limited



Indian Railway Finance Corporation Ltd.



# Product Offerings

## Investment Banking

- Transaction Advisory
- Mergers & Acquisitions
- Managing Public / Follow-on / Rights Issue/ Preferential Allotment
- Valuation Advisory services including Business Valuation
- Handling Delisting assignments
- Certification required under various regulations

## Debt Financing & Restructuring Solutions

- Project Finance – Greenfield & Brownfield
- Overseas & Cross-Border Financing
- Bridge & Mezzanine Finance
- Securitisation
- Structuring / Realigning of Debt including Restructuring, Debt Swapping, Conversion of Debt into Equity & Quasi Equity

## Services Related to CIRP/ NCLT

- Support Service/ Infrastructure Services to our Insolvency Professionals for smooth CIRP process and to manage the Corporate Debtor as a Going Concern
- Resolution Plan preparation
- Process Advisory Services for COC/ RP
- Liquidation Advisory Services

## TEV / DPR / LIE

- Conducting Techno Economic Viability Studies for fresh funding & rescheduling/ restructuring of debt across a spectrum of industries
- A team of engineers and finance professionals for assessing the progress of projects funded by Banks / FI / Government



# Product Offerings

## Valuation

- Valuation of tangible Assets: Financial Assets
- Business Valuation / Enterprise Valuation
- Valuation of Intangible: Valuation of intellectual properties etc.
- Equity Valuation: Valuations for Merger & Acquisitions
- Within a short period of time, we have successfully completed multiple valuation assignments across various sectors of values over 2,50,000 crores

## Research & Analysis

- A dedicated Research Team comprising of seasoned professionals
- The team provides the requisite global & national economic updates & critical analytical support on the sectoral front
- In addition, the Research Department also brings out the knowledge reports which reach out to more than 3,000 professionals across India

## Engineering Services

- Independent / Authority's Engineer for Supervision of Infrastructure Projects
- TEV for Road assets

## Agency for specialised monitoring

- Specialised Monitoring for Large Credit Exposure Accounts.
- Dedicated team of financial & technical experts for ASM/PMC Assignments & other allied activities







भारतीय दिवाला और शोधन अक्षमता बोर्ड  
Insolvency and Bankruptcy Board of India

**CERTIFICATE OF RECOGNITION**

INSOLVENCY PROFESSIONAL ENTITY RECOGNITION NO. IBBI/PE/0032

[Under Regulation 13 of the Insolvency and Bankruptcy Board of India (Insolvency Professionals) Regulations, 2016]

- In exercise of the powers conferred by Regulation 13 of the Insolvency and Bankruptcy Board of India (Insolvency Professionals) Regulations, 2016, the Board hereby grants a certificate recognising **LSI Resolution Private Limited** as an Insolvency Professional Entity.
- This certificate of recognition shall be valid from **22<sup>nd</sup> September, 2017**

*(Signature)*  
(Umesh Kumar Sharma)  
Deputy General Manager

For and on behalf of Insolvency and Bankruptcy Board of India

Place: New Delhi  
Date: 22<sup>nd</sup> September, 2017

**Certificate for Registered Insolvency Professional Entity**



भारतीय दिवाला और शोधन अक्षमता बोर्ड  
Insolvency and Bankruptcy Board of India

*Certificate of Registration*

Valuer Registration No. **IBBI/RV-E/01/2019/111**

1. In exercise of the powers conferred by section 247 of the Companies Act, 2013 read with sub-rule (6) of rule 6 of the Companies (Registered Valuers and Valuation) Rules, 2017, the Authority hereby grants a certificate of registration to

**Resolute Valuers & Consultants Private Limited**

to act as a valuer in respect of

- Land and Building
- Plant and Machinery
- Securities or Financial Assets

in accordance with these rules.

2. This certificate shall be valid from **26/09/2019**

Place: New Delhi

Date: 29<sup>th</sup> November, 2019

*(Signature)*  
(Amit Safu)  
Deputy General Manager  
For and on behalf of the Authority

**Certificate for Registered Valuer Entity**



भारतीय राष्ट्रीय राजमार्ग प्राधिकरण  
(सड़क परिवहन और राजमार्ग विभाग)  
**National Highways Authority of India**  
(Ministry of Road Transport and Highways)  
जी-5 एच 6, सेक्टर-10, द्वारका, नई दिल्ली-110075  
(G-5 & 6, Sector-10, Dwarka, New Delhi-110075)

दूरभाष (Phone) : 011-25074100/25074200  
फैक्स (Fax) : 011-25075507 / 25095514

ORIGINAL

Date: 27.04.2020

NHAI/DME/O&M/IE/151410

To,  
M/s MSV International Inc.  
In Association with LSI Engineering & Consultant Ltd.  
Unit No. 514, 515 and 516, 5th Floor,  
Sunkhly Success Tower,  
Golf Course Extension Road, Sec-65  
Gurgaon-122005

Sub: Consultancy Services for Independent Engineer during Operation & Maintenance Stage for Delhi - Meerut Expressway;

- Package-I from existing Km 0.000 to existing Km. 8.360 in the State of Delhi and
- Package-III: from existing Km. 27.740 to existing Km. 49.346 in the state of Uttar Pradesh on Hybrid Annuity Mode - Award of Work-est.

Sir,  
This is to notify that your bid for subject work has been found to be H-1 bid and accepted by the Competent Authority at the quoted amount of Rs. 1,26,72,000/- (Rupees One Crore Twenty Six Lakhs Seventy Two Thousand Only) excluding GST.

2. The above financial quote is inclusive of all taxes, duties, fees, levies and other imposition as may be levied under the Applicable law and NHAI shall deduct taxes as applicable, out of the eligible payments to be made to the Consultant. The amount towards GST shall be paid by NHAI separately on reimbursement basis, on production of project specific proof of payment of GST.

4. It is requested to accept, sign and return the duplicate copy of LDA in the acknowledgement thereof within 7 days and furnish an unconditional Bank Guarantee (BG) as mentioned in Clause 10 of Section-2 of RFP, for an amount of 10% of the Contract Value amounting to Rs. 12,67,200/- (Rupees Twelve Lakh Sixty Seven Thousand Two Hundred Only) and an Additional Performance Security of Rs. 3,02,112/- (Rupees Three Lakh Two thousand one hundred and twelve only) within 15 days of issue of this LOA. The BG issued by the Bank shall be in the format given in Appendix I of the RFP. The BG shall be valid for a period of 14 months i.e. up to 2 months beyond the expiry of the Contract of 12 months.

5. M/s MSV International Inc. In Association with LSI Engineering & Consultant Ltd., shall ensure that the credentials w.r.t. qualification and experience being claimed and certified by the firm and individual are correct and genuine. In case of any complaint or deficiency in their services during implementation of project, the same shall be viewed seriously and stern action shall be taken against the firm as per the condition stipulated in the RFP.

6. Upon submission of required Performance security, you are required to sign the Contract Agreement.

*(Signature)*  
Dr. A. K. Sharma  
General Manager (T)

Copy to:

(i) PD PIU Ghaziabad



00192

**Award of work by NHAI  
Delhi Meerut Expressway**



90  
Infrastructure



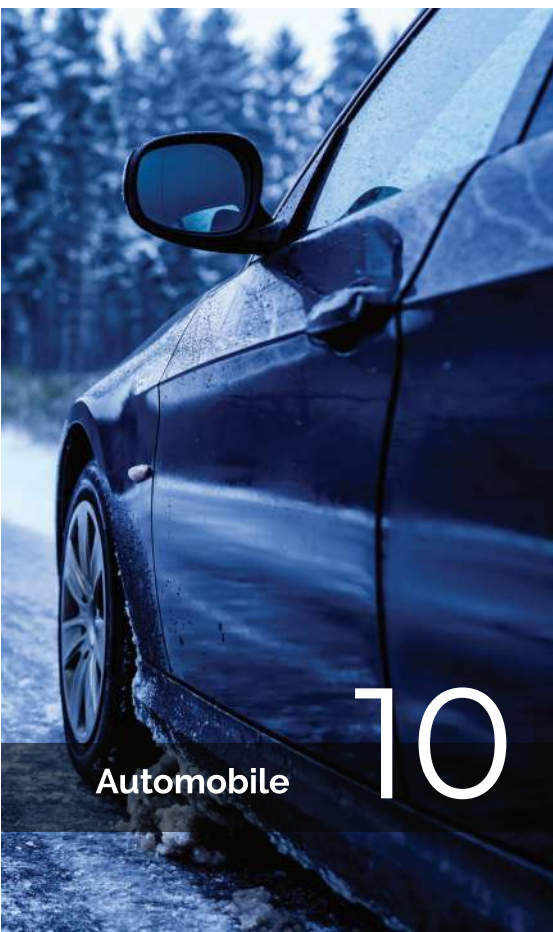
Energy & Power 30



Metals & Mining 65

# Domain Expertise

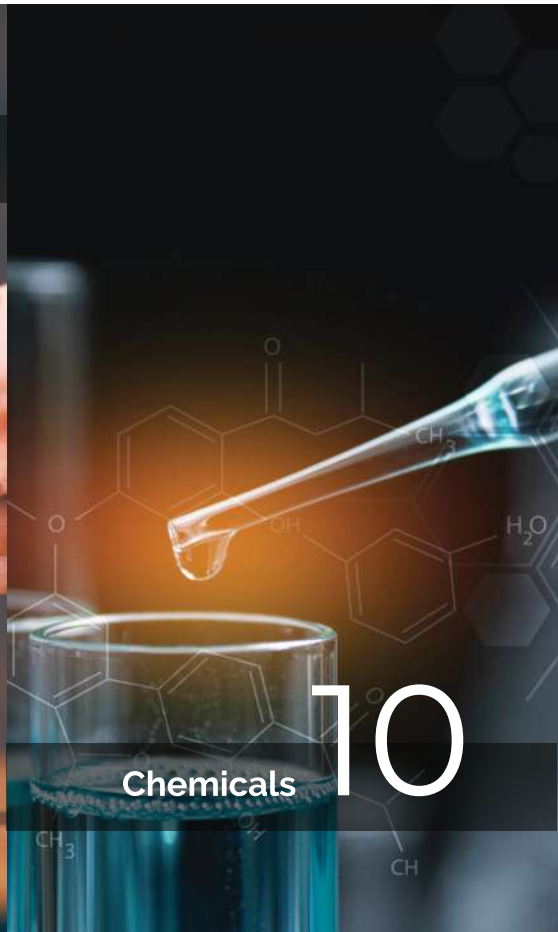
Numbers represent assignments completed



Automobile 10



Hospitality 20



Chemicals 10



Food & Beverages

50

Education

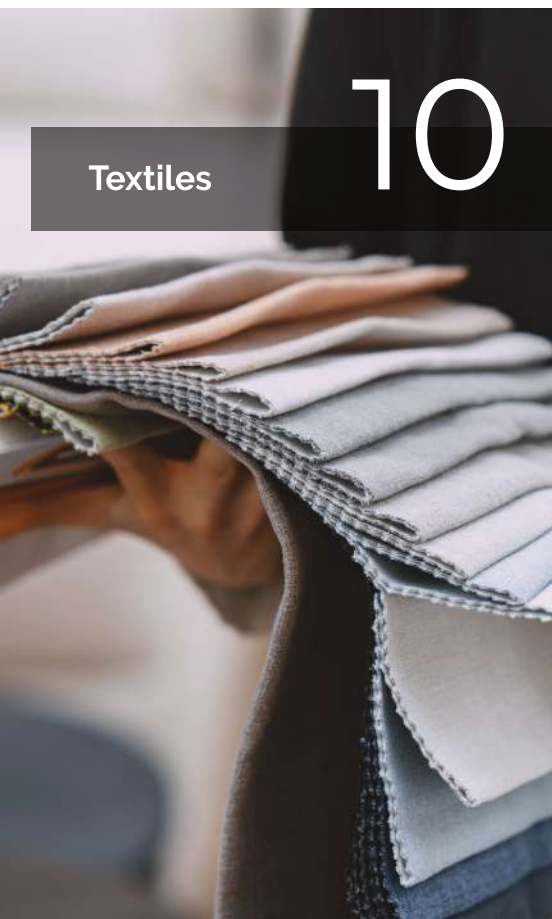
20

Manufacturing

50

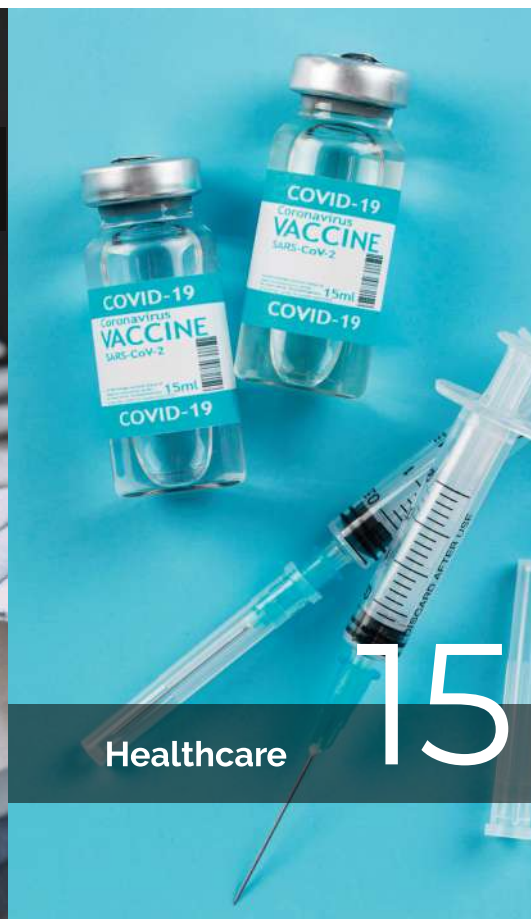
# Domain Expertise

Numbers represent assignments completed



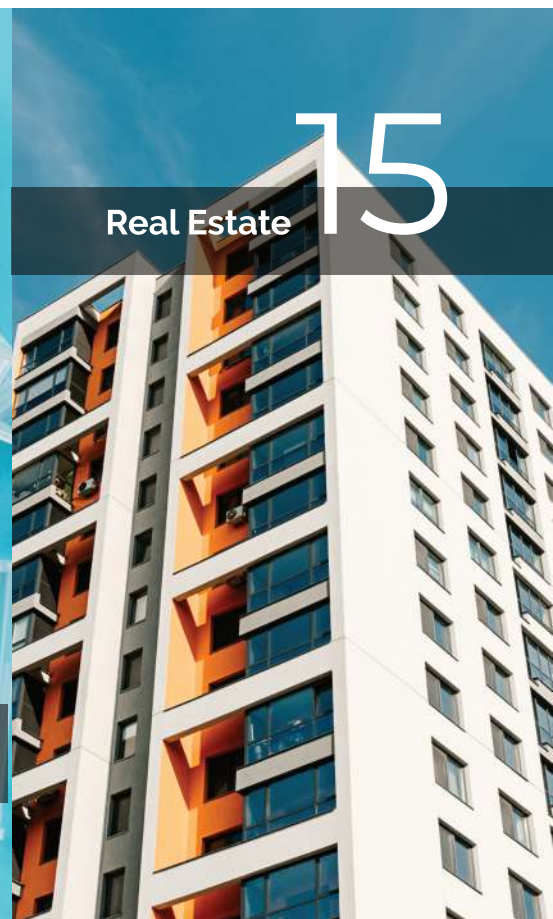
Textiles

10



Healthcare

15



Real Estate

15



## Delhi Office

Chiranjiv Tower,  
43, Nehru Place  
New Delhi – 110019  
Tel: +91 (11) 4662 8856

Contact Person

**Mr. Rohit Jain**

M: +91 9953840062



## Kolkata Office

Sagar Trade Cube,  
104, S P Mukherjee Road  
Kolkata – 700026  
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Contact Person

**Mr. Sujay Banerjee**

M: +91 8100929201



## Mumbai Office

Madhava, E Block,  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400051  
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Contact Person

**Ms. Bhaveshwari Shah**

M: +91 9833389402



## Hyderabad Office

# 301, Sri Brundavanam Residency,  
Patrika Nagar,  
2nd Line, Madhapur,  
Hyderabad – 500 081.

Contact Person

**Mr. Gowri Sankar C**

M: +91 9959466634



## Ahmedabad Office

Contact Person

**Mr. Rajeev Mohan Mathur**

M: +91 7600590775



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